

# SIX SIGMA—an Overview

"Delivering Tomorrow's Performance Today"





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## **BEFORE WE START !!!**

- Your participation is key to success...
- If any doubts you can ask question at the end
- Share your thoughts...
- Get involved...
- Switch off / Silent your mobile phones...
- Participate, contribute and make this program successful



### Six Sigma – an Overview



You might be familiar with of some of the following terms ... **Quality Control** Quality Management **Statistical Quality Control ISO** 9001: 2008 Kaizen Just –In-Time Total Quality Management ......

Six Sigma



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Your first question is likely.... What is Six Sigma?

• Your second question is likely... Why Six Sigma?



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# WHAT IS SIX SIGMA ?



- A performance goal, representing
- 3.4 defects for every million opportunities.
- 3.4 DPMO





### WHAT IS SIX SIGMA ?



A series of tools and methods used to improve or design products, processes, and/or services.

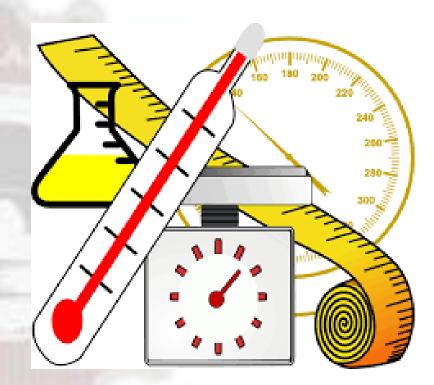




# WHAT IS SIX SIGMA ?



- A statistical measure indicating the number of standard deviations within customer expectations.
- A disciplined, fact-based approach to managing a business and its processes



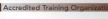


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- Sigma is the Greek letter representing the standard deviation of a population of data.
- Sigma is a measure of variation ( the data spread )





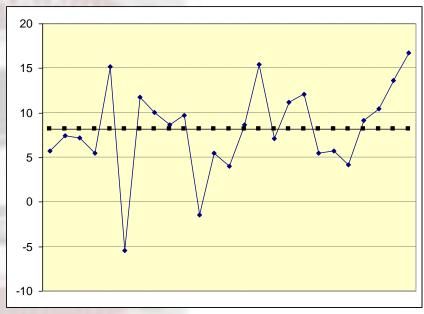
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- Variation means that a process does not produce the same result (the "Y") every time.
- Some variation will exist in all processes.
- Variation directly affects customer experiences.





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# WHY USE SIX SIGMA ?



Customer Satisfaction Shareholder Value Increasing Business Revenues Reduced Variation . Processes can be made more streamlined with the help of a more structured approach.



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### The Six Sigma Evolutionary Timeline

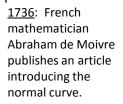
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1818: Gauss uses the normal curve to explore the mathematics of error analysis for measurement, probability analysis, and hypothesis testing.



1924: Walter A. Shewhart introduces the control chart and the distinction of special vs. common cause variation as contributors to process problems.





1896: Italian sociologist Vilfredo Alfredo Pareto introduces the 80/20 rule and the Pareto distribution in Cours d'Economie Politique.





"brainstorming".

1941: Alex Osborn, head of

BBDO Advertising, fathers a

widely-adopted set of rules for

1949: U.S. DOD issues Military Procedure MIL-P-1629, Procedures for Performing a Failure Mode Effects and Criticality Analysis.

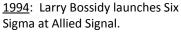
1960: Kaoru Ishikawa introduces his now famous cause-and-effect diagram.



1970s: Dr. Noriaki Kano introduces his two-dimensional quality model and the three types of quality.

1986: Bill Smith, a senior engineer and scientist introduces the concept of Six Sigma at Motorola







1995: Jack Welch launches Six Sigma at GE.



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Sigma at Allied Signal.

## Six Sigma Companies



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### **Deutsche Bank**





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The pizza delivery example. . .

• Customers want their pizza delivered fast!





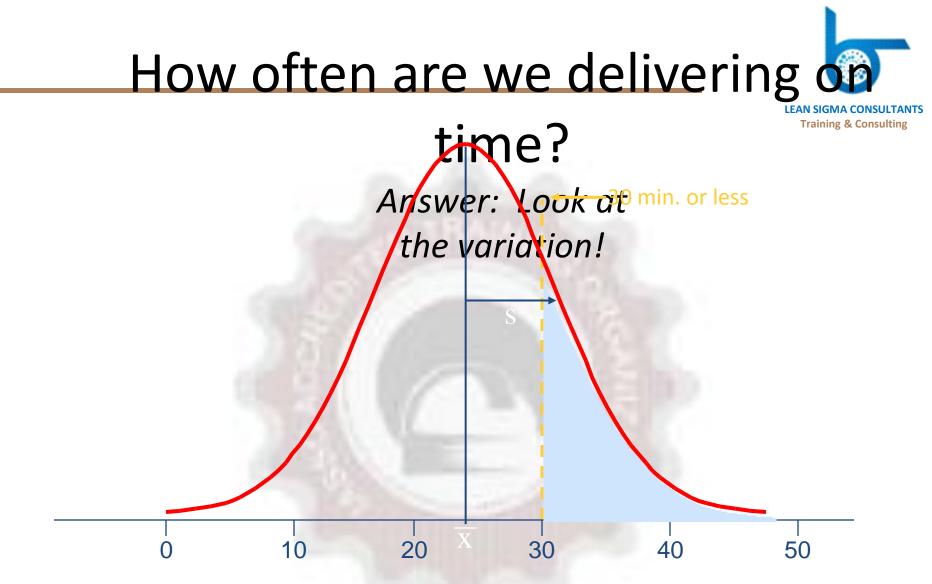
Guarantee = "30 minutes or

- What it we measured performance and found an average delivery time of 23.5 minutes?
  - On-time performance is great, right?
  - Our customers must be happy with us, right?



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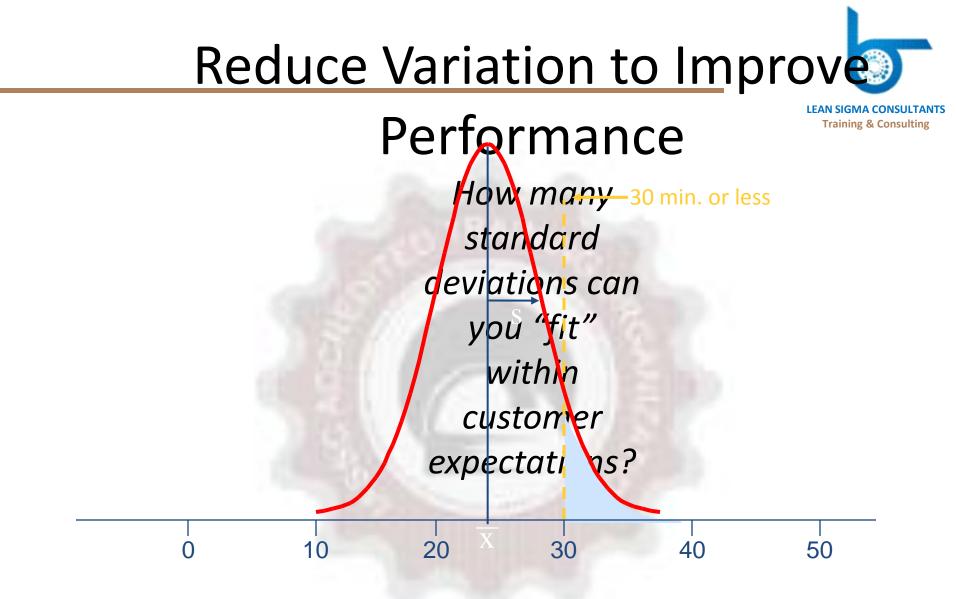
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 Managing by the average doesn't tell the whole story. The average and the variation together show what's happening.



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Sigma level measures how often we meet (or fail to meet) the requirement(s) of our customer(s).



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# WHAT IS A METRIC ?



#### **Length Conversion**

#### **Mass Conversion**

kilogram (kg) → gram (g) gram (g) → milligram (mg)

#### **Volume Conversion**

kiloliter (kl) liter (l) milliliter (ml)



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- It is a common saying "what you cannot measure you cannot improve".
- Six Sigma tools of Z value and DPMO act as metric and help us understand the measurement of various business processes done.
- Example would be : TAT for a recruitment drive done in a company and count of attrition.







### Two measures are used to derive the sigma value for quality for any given process or product



the number of defects In that product or within an execution of that process

the number of opportunities for defects within that product or within an execution of that process



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### Six Sigma Defects.

- Defect any mistake or error that is passed on to a customer.
- Defects per unit (DPU) = number of defects discovered ÷ number of units produced.
- Defects per million opportunities (dpmo) = DPU × 1,000,000 ÷ opportunities for error.



Eliminating Defects Saves Up to 40% of Revenue



### WHAT IS DMAIC ?



(Define, Measure, Analyse, Improve. Control)

- A logical and structured approach to problem solving and process improvement.
- An iterative process (continuous improvement)
- A quality tool which focus on change management style.





# DMAIC – The Improvement



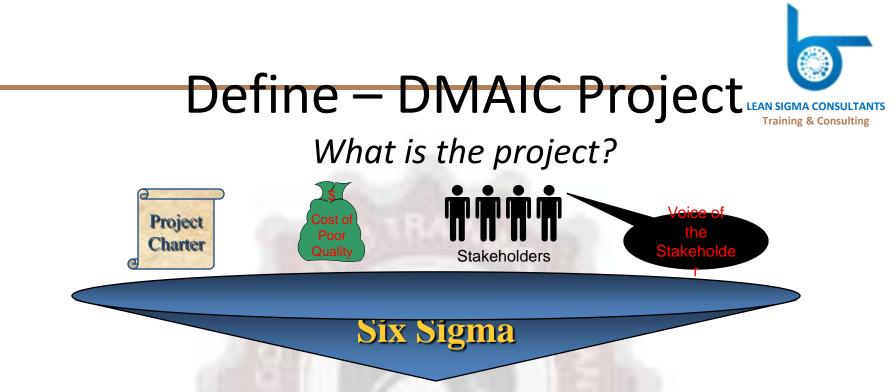
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# Methodology

Defir	ne Measur	e Analyze	Improve	Control
Objective: DEFINE the opportunity	<u>Objective</u> : MEASURE current performance	Objective: ANALYZE the root causes of problems	Objective: IMPROVE the process to eliminate root causes	Objective: CONTROL the process to sustain the gains.
<ul> <li>Key Define Tools:</li> <li>Cost of Poor Quality (COPQ)</li> <li>Voice of the Stakeholder (VOS)</li> <li>Project Charter</li> <li>As-Is Process Map(s)</li> <li>Primary Metric (Y)</li> </ul>	Key Measure Tools: •Critical to Quality Requirements (CTQs) •Sample Plan •Capability Analysis •Failure Modes and Effect Analysis (FMEA)	Key Analyze Tools: • Histograms, Boxplots, Multi-Vari Charts, etc. • Hypothesis Tests • Regression Analysis	• To-Be Process Map(s)	Key Control Tools: • Control Charts • Contingency and/or Action Plan(s)



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 What is the problem? The "problem" is the Output (a "Y" in a math equation Y=f(x1,x2,x3) etc).

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- What is the cost of this problem
- Who are the stake holders / decision makers
- Align resources and expectations



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# **DEFINE** Phase



- Define the Project
- Define the Process
- Define the Customer Requirements
- Define the CTQ (Critical to Quality)



### Measure Phase



- Measure the Baseline Capabilities
  - Measure the Risk of Failure



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## Analyze Phase



• In terms of X's and Y's, the Analyze phase is quite simple: All graphical tools (e.g., stratified frequency plots, pie charts, scatter plots, etc.) and statistical tools (hypothesis tests, regression analysis, design of experiments) that Green Belts and Black Belts learn during training have just one goal:

Verifying and quantifying X-Y relationships.



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### Improve Phase



 Various frameworks are used to generate list of robust actionable solution,two of the commonly used framework to develop list of robust actionable solution is QFD (Quality Function Deployment) and FMEA (Failure Mode and Effect Analysis).





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## **Control Phase**



### • Control – Sustainable Benefits How do we "hold the gains" of our new process?



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# CLOSE -UP



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- It is A series of tools and methods used to improve or design products, processes, and/or services.
- A statistical measure indicating the number of standard deviations within customer expectations.
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